FAX

R. J. Reynolds Tobacco Company
400 Raritan Center
Edison, New Jersey 08889

Date February 26, 1997

Number of pages including cover sheet 1

To: Charlie Iszard

Amerada Hess Corp.

Phone

Fax Phone **908-750-7165**

CC:

From:

Nick Kuruc

Phone **908-225-4774**

Fax Phone **908-417-9076**

REMARKS:

☐ Urgent ☐ For your review ☒ Reply ASAP ☐ Please comment

Charlie:

As information, DORAL Full Flavor and Light 100s Box will be introduced in the market that covers your Mid Atlantic and Upstate NY Divisions beginning March 3.

As an introductory offer we will pay $.25 per carton on all cartons of the new item distributed by Tripi to all Hess Locations. Please let me know if you will do a distribution.

I would appreciate your notification to Tripifoods that both items are authorized for distribution to Mid Atlantic Stores (Pennsylvania).

Thanks!

Nick

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